



GUJARAT

AN EPICENTRE OF
INFRASTRUCTURE
OPPORTUNITIES

Gujarat's infrastructure industry is becoming an ideal model to boost India's growth story. To achieve the goal of becoming a \$ 5 trillion economy, India is focusing on advanced infrastructure development and fresh new projects.

Gujarat is the first state in the country to enact a legal framework for PPP in the infrastructure sector. Therefore, the state has seen exponential growth in the past decade. For example, the Delhi-Mumbai Industrial Corridor (DMIC) is expanding growth horizons for the construction industry. Apart from this major infrastructure development, global investors are eyeing two major smart cities of India - GIFT City and Dholera Smart City. These new-age cities are being developed to be the special investment regions, and Dholera is set to have an international airport which will connect Gujarat to the world.

Gujarat is today the front-runner state in the development and privatization of infrastructure. With private participation, several ports, roads, railways, and hydroelectric projects have been developed. Some key projects developed under the PPP model are:

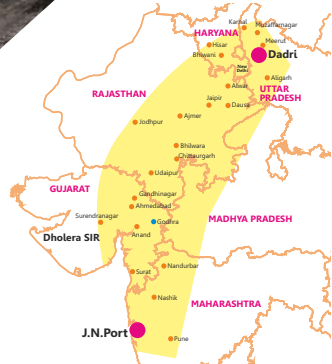
- ▶ The first-ever big private port project in the country - Pipavav.
- ▶ 40 minor ports are constructed by private players and handle around 80% of cargo in India.
- ▶ The only chemical port and two LNG terminals in Gujarat have been developed in the PPP format.
- ▶ Two airstrips have also been developed by private developers.

Source: Gujarat Infrastructure Development Board

DMIC & GUJARAT

A ROAD CONNECTING INDIA'S
INDUSTRIAL POWER CENTRES

- ▶ 62% of the total area of Gujarat covered
- ▶ 23 out of 33 districts within the influence area
- ▶ Major cities on DMIC:
Ahmedabad, Vadodara, Surat
- ▶ 1/3rd of the total investment will be in Gujarat
- ▶ Estimated employment: 8 lacs
- ▶ Gujarat's ports to cater to foreign & hinterland markets
- ▶ World-class connectivity between the ports, nodes, and DFC (Dedicated Freight Corridor)
- ▶ Six logistics parks being developed along the DFC



WHY PARTICIPATE IN THE LARGEST CONSTRUCTION TRADE FAIR OF GUJARAT?

Gujarat CONEX will be a meeting place of ideas and people that will spark a plethora of opportunities for growth. As a single place where major industry players will gather to showcase their construction capabilities, Gujarat CONEX will be the event of the year in India.

Every participant will benefit from the core competence of the organisers - K AND D Communication Limited and Messe Muenchen India. Both organisers are reputed for hosting two of India's leading trade shows ENGIMACH and bauma CONEXPO INDIA respectively.



BENEFITS FOR CONSTRUCTION COMPANIES

- ▶ A grand platform to bridge the construction sector with innovations.
- ▶ A vast space to benchmark and adapt futuristic technology solutions.
- ▶ A huge network to construct, connect and collaborate with like-minded people.



BENEFITS FOR CONSTRUCTION MACHINERY/MATERIALS MANUFACTURERS

- ▶ Meet and engage with construction companies on one single platform.
- ▶ Gain industry insights and trends to stay ahead of the market curve.
- ▶ Interact with top decision-makers from prominent construction companies.
- ▶ Showcase solutions to future potential customers.

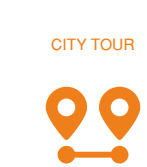


BENEFITS FOR POLICY MAKERS

- ▶ Hold tripartite talks along with users and manufacturers of construction machinery /materials.
- ▶ Discuss industry problems and solutions with all relevant stakeholders gathered in one place.

THE ENTIRE INDUSTRY IN ONE PLACE

The world is eyeing Gujarat as the capital of growth. With two smart cities, foreign investments, DMIC and major industrial startups spurring out of this single state, this is the place to grow your construction business. At Gujarat CONEX, you and your enterprise will leverage these unprecedented growth opportunities. Meet new company officials, directly connect with important people, and engage with them in a series of events organised at Gujarat CONEX 2023.



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UNITING CONSTRUCTION
MINDS OF INDIA
Exhibition sectors



MINING, EXTRACTION &
PROCESSING OF RAW
MATERIALS

- Machines for extraction of raw materials and for mining
- Handling of raw materials
- Mineral processing (incl. Coke oven equipment)



COMPONENT & SERVICE
SUPPLIERS

- Transmission engineering, fluid technology and power generation units
- Accessories and wear parts
- Services test, measurement & process control engineering
- Communication & navigation
- Job safety



ALL AROUND CONSTRUCTION
SITES

- Construction vehicles
- Earth-moving machines
- Road construction & maintenance equipment
- Pipe & cable laying equipment & tools
- Lifting appliances & conveyors
- Construction equipment, tools and special systems
- Handling and processing concrete and mortar at construction sites
- Formwork and scaffoldings
- Site installations



PRODUCTION OF BUILDING
MATERIALS

- Manufacturing of cement, lime & gypsum compounds for building materials
- Machines and systems for producing concrete, concrete products and pre-fabricated components
- Machines and plants for producing asphalt
- Machines and plants for producing pre-mixed dry mortar, plaster, screed and building supply store products
- Machines and plants for producing lime sandstone & building products using power plant residue (fly ash, slag)
- Building material handling & packaging plant

INDUSTRY PROFILE

- ▶ Contractors
- ▶ Developers/investors/builders
- ▶ Government/ministers/public-sector undertaking
- ▶ Mining companies
- ▶ Financial/leasing companies
- ▶ Manufacturers
- ▶ Rental companies
- ▶ Distributors/retailers
- ▶ Associations
- ▶ Others*

*Other: Port companies; oil refineries; power plants; architects; engineering colleges/institutes; consultants; safety companies; spare parts & component manufacturers etc.

This list is indicative only

VISITOR PROFILE

- ▶ Management: CMD, CEO, COO, proprietor, owner etc.
- ▶ Operators: construction equipment, fleet, cranes
- ▶ Construction equipment owners
- ▶ Construction machinery manufacturers
- ▶ Component manufacturers
- ▶ Construction machinery and service providers

DEPARTMENTS

- ▶ Technical
- ▶ Marketing
- ▶ Operations
- ▶ Purchase
- ▶ Procurement
- ▶ Projects
- ▶ Plant & equipment
- ▶ Engineering
- ▶ Mechanical
- ▶ Vendor development/dealer development
- ▶ Skill development

This list is indicative only



ACCELERATING GROWTH OF
INDIA THROUGH EVENTFUL
OPPORTUNITIES

Founded in 1997, K AND D COMMUNICATION LIMITED (KDCL) is one of the pioneering trade fair organizers in India. Over the span of the last 25 years, KDCL has organized 75+ national and international exhibitions all across India in different industrial segments.

Today, KDCL is proud to provide turnkey solutions for events. KDCL is most renowned for ENGIMACH which is one of India's most successful international exhibitions in the engineering and manufacturing sectors for the last 25 years.

KDCL particularly values the trust of companies launching new ideas, products and services. These companies rely on KDCL exhibitions for the successful introduction of their innovations. KDCL has developed the Helipad Exhibition Centre (HEC) in Gandhinagar, the capital of Gujarat. Equipped with world-class infrastructure, HEC is one of the largest exhibition centres in India.

As a trade fair organizer, KDCL has ably performed its role as a powerful catalyst for the industrial growth and prosperity of our country.



ENABLING MEANINGFUL
HANDSHAKES;
UNLOCKING BUSINESS
OPPORTUNITIES

Founded in 2007 as a wholly owned subsidiary of Messe München, Messe Muenchen India Pvt. Ltd. is one of the leading organizers of trade fairs in India with an extensive portfolio of B2B trade fairs covering various sectors: bauma CONEXPO INDIA, electronica India, productronica India, drink technology India, LASER World of PHOTONICS INDIA, and many more.

Messe Muenchen India works closely with industry stakeholders to develop well-researched trade fairs, encapsulating the latest trends and innovations which dominate the industry. Headquartered in Mumbai with offices in New Delhi, Bengaluru, Hyderabad and Ahmedabad, Messe Muenchen India connects global competence by bringing professionals together for business, learning and networking.

PARTICIPATION COST

Type of Participation	Domestic		International	
	Early Bird (By 15-May-23)	Regular	Early Bird (By 15-May-23)	Regular
SHELL SCHEME (min. 9 sq. m.)	INR 8,000 per sq. m.	INR 10,000 per sq. m.	EUR 141 per sq. m.	EUR 187 per sq. m.
BARE SPACE (min. 18 sq. m.)	INR 7,000 per sq. m.	INR 9,000 per sq. m.	EUR 117 per sq. m.	EUR 164 per sq. m.

*18% GST extra applicable on all rates mentioned

SHELL SCHEME includes a pre-fabricated stall with exhibitor's name on fascia, carpet, one dustbin and 250 invitation cards.

Shell Scheme Facilities (per 9 sq. m.): one table, two chairs, three spotlights, one 5A plug point and three exhibitor badges.

BARE SPACE – Participants will be responsible for the design, construction and furnishing of their stall and will be charged extra for electricity. They will avail of 250 invitation cards and exhibitor badges commensurate to their area booked

Premium Position charges:
2 sides open 15% extra
3 sides open 25% extra
4 sides open 30% extra

EXTRA FACILITIES	Domestic	International
Electricity	Before exhibition (single phase)	EUR 70 per KW
	During exhibition	EUR 94 per KW
	3 CFM/100 psi	EUR 295 per connection
Compressor	6 CFM/100 psi	EUR 375 per connection
	10 CFM/100 psi	EUR 469 per connection



CONSTRUCT | CONNECT | COLLABORATE

LEVERAGE INDIA'S INFRASTRUCTURE EXPANSION

Trade Fair for
Construction Machinery and Vehicles, Building Material Machines, and Mining Machines



www.gujaratconex.com